

The Infor logo consists of the word "infor" in a white, lowercase, sans-serif font, positioned inside a solid red square. A small registered trademark symbol (®) is located at the bottom right corner of the red square.

infor®

A photograph of a man and a woman in a professional office setting. The woman, on the left, has long brown hair and is wearing a dark blue patterned blouse. She is smiling and looking towards the man. The man, on the right, has dark hair and is wearing a dark blue suit jacket over a light blue shirt. He is looking down at a laptop screen. In the background, there is a chalkboard with some faint writing and a window with blinds.

# Infor Enterprise Performance Management (EPM)

A fully integrated solution for planning, budgeting, forecasting,  
and financial consolidation

# Gain a real-time view of your business

Performance management is a crucial success factor for virtually any business. As a series of business processes through which an organization links strategy with operations, performance management acts as a key driver for strategic planning in today's uncertain business environment. Effective performance management offers valuable insight into how a company is performing against objectives, and then helps to produce the actionable insights necessary to generate the desired business results. Performance management can include everything from business strategy and goals to employees and their responsibilities, systems, and technology.

While the basic principles of performance management are well-established, individual companies take various approaches to manage their performance effectively. Many organizations still perform budgeting and planning in error-prone spreadsheet silos that consume a significant amount of time, money, and resources on highly manual processes. Modern EPM software, however, can help reduce errors and enable enterprise-wide collaboration with an integrated, closed-loop approach.

Infor Enterprise Performance Management® (EPM®) is such a solution. It delivers powerful features for complex business issues, while providing a simple and intuitive user experience. Infor® EPM is available on-premises and in a multi-tenant environment that tightly integrates with the Infor OS (Operating Service) cloud operating platform. This cloud-based performance solution enables innovation without disruption, provides world-class security, and offers reliability without the need to divert IT resources away from supporting a business's strategic aims or burdening an organization with costly and never-ending upgrade cycles.

# Contents

Improve visibility into financial processes **4**

Simplify and automate financial consolidation **5**

Elevate operational planning and forecasting **6**

Enhance workforce budgeting and planning **7**

Leverage an unrivaled breadth of applications **8**

Built on a modern technology architecture **10**

Implement a foundation for innovation **11**

Drive informed decisions with better insight **12**

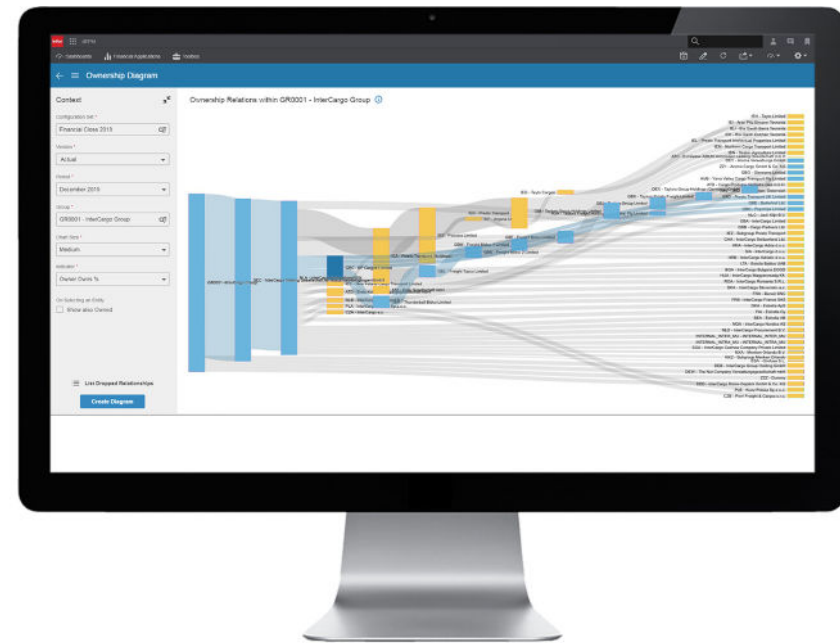
Improve business performance **13**



# Simplify and automate financial consolidation

Infor EPM's Financial Consolidation module enables your organization to consolidate multiple sets of books quickly and seamlessly from each of your legal entities, process elimination entries, and generate a single set of financial statements. Financial Consolidation is fully integrated with Infor ERPs and can help simplify and automate the tasks associated with consolidation, allowing you to spend more time on financial reporting and analysis.

Infor EPM's powerful capabilities enable collecting, consolidating, and reporting accurate data from operating units worldwide, while quickly delivering financial results to senior management. You can improve data accuracy, avoid closing delays, improve auditability, comply with regulations, and close books quickly and confidently.



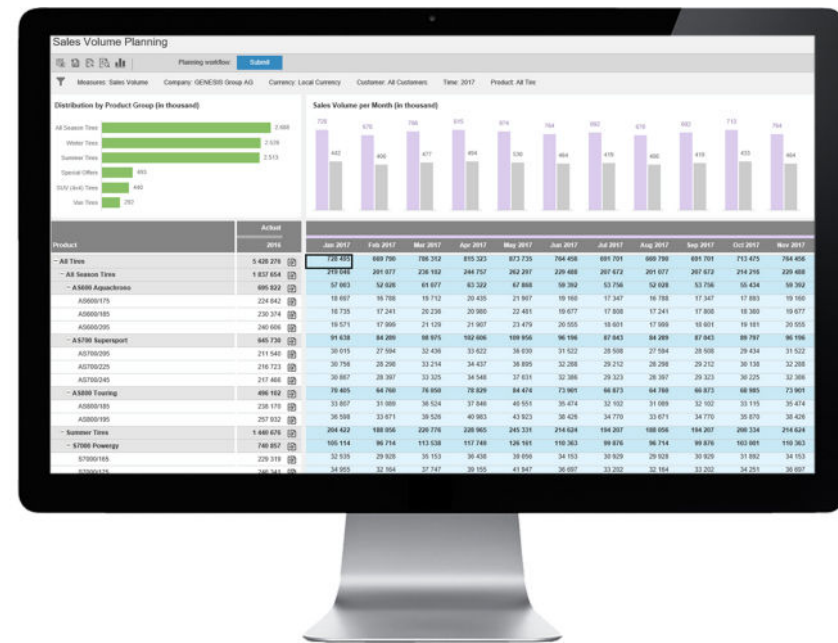
Infor EPM guides users through a close process with task sequences, dependencies, and statuses.

# Elevate operational planning and forecasting

Infor EPM's integrated sales forecast and sales operational planning capabilities bring together your organization's finance department and front-line operations teams. You can get detailed information from your sales organizations whenever you need it, significantly reduce the time it takes to prepare forecasts, and predict future performance more accurately.

Forecasting is tightly integrated with spreadsheets, budgeting, and ERP systems. It supports flexible rules for discounts and driver-based calculations, with what-if scenario planning, statistical forecasting, and artificial intelligence (AI) components that provide predictions and analysis of existing trends.

Infor Integrated Business Planning (IBP) is built on the same platform as EPM and provides organizations with advanced supply demand planning capabilities to provide an overview of demand and supply and connect the strategic plan with an organization's operational capabilities. It enables you to create a more agile business process, so you can master globalization of the supply chain—as well as improve cross-functional planning, collaboration, promotions management—and establish more flexible responsiveness to fluctuations in demand. By leveraging advanced statistical forecasting and machine learning, you can enable or enhance demand sensing and generate more accurate predictions from existing trends.

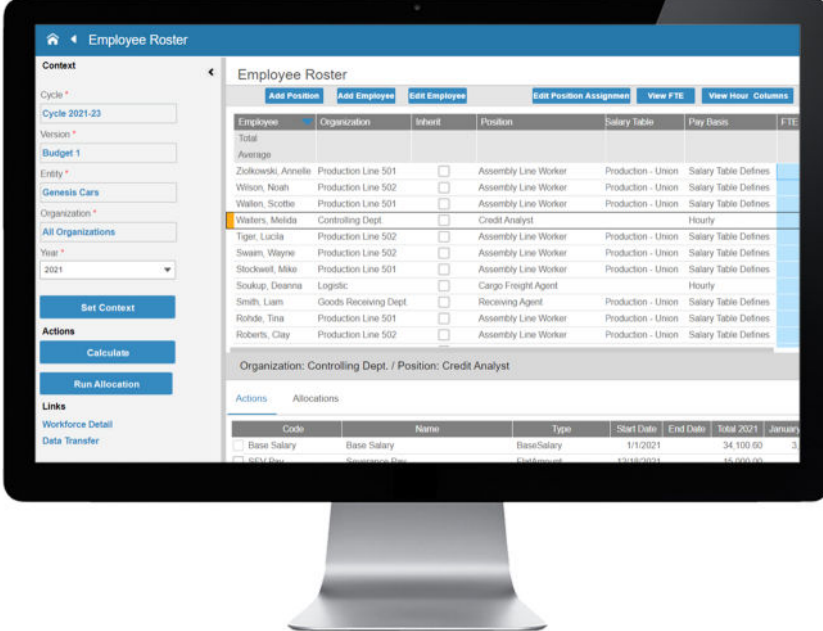


Infor EPM allows you to create sales plans with analysis of existing trends and what-if scenarios.

# Enhance workforce budgeting and planning

Your people are one of your organization's most important resources. It's essential that the costs associated with human resources be fully integrated into EPM processes. Infor EPM enables the capture of detailed headcount requirements, models salary and benefits adjustments, can account for vacancies, and can assess needs for headcount optimization. You can perform detailed analyses of workforce-related costs, budget for positions, and employees linked to salary tables; as well as forecast future costs.

Infor EPM's ability to integrate with existing human capital management (HCM) systems means the solution can perform cost allocation across departments, projects, and funds. Intuitive reporting can be leveraged to create a detailed view of salary, pay, or benefit costs.



The screenshot displays the 'Employee Roster' interface in Infor EPM. The interface includes a sidebar for context settings and a main table of employee data. The context settings include Cycle (2021-23), Version (Budget 1), Entity (Genesis Cars), Organization (All Organizations), and Year (2021). The main table lists employees with columns for Employee, Organization, Intent, Position, Salary Table, Pay Basis, and FTE. The selected employee is 'Walters, Melinda' in the 'Controlling Dept.' as a 'Credit Analyst' on an 'Hourly' pay basis. Below the main table, there is a section for 'Organization: Controlling Dept. / Position: Credit Analyst' showing a summary table with columns for Code, Name, Type, Start Date, End Date, Total 2021, and January.

Employee	Organization	Intent	Position	Salary Table	Pay Basis	FTE
Total						
Average						
Zolkowski, Annette	Production Line 501	<input type="checkbox"/>	Assembly Line Worker	Production - Union	Salary Table Defines	
Wilson, Noah	Production Line 502	<input type="checkbox"/>	Assembly Line Worker	Production - Union	Salary Table Defines	
Waller, Scottie	Production Line 501	<input type="checkbox"/>	Assembly Line Worker	Production - Union	Salary Table Defines	
Walters, Melinda	Controlling Dept.	<input type="checkbox"/>	Credit Analyst		Hourly	
Tiger, Lucia	Production Line 502	<input type="checkbox"/>	Assembly Line Worker	Production - Union	Salary Table Defines	
Swain, Wayne	Production Line 502	<input type="checkbox"/>	Assembly Line Worker	Production - Union	Salary Table Defines	
Stockwell, Mike	Production Line 501	<input type="checkbox"/>	Assembly Line Worker	Production - Union	Salary Table Defines	
Soukup, Deanna	Logistic	<input type="checkbox"/>	Cargo Freight Agent		Hourly	
Smith, Liam	Goods Receiving Dept	<input type="checkbox"/>	Receiving Agent	Production - Union	Salary Table Defines	
Rohde, Tina	Production Line 501	<input type="checkbox"/>	Assembly Line Worker	Production - Union	Salary Table Defines	
Roberts, Clay	Production Line 502	<input type="checkbox"/>	Assembly Line Worker	Production - Union	Salary Table Defines	

Code	Name	Type	Start Date	End Date	Total 2021	January
Base Salary	Base Salary	BaseSalary	1/1/2021		34,100.00	3

Infor EPM delivers functionality that enables you to easily design employee-based budgets and plans.

# Leverage an unrivaled breadth of applications

Infor EPM is a modern, mobile-enabled, financial performance management and business intelligence platform that provides a complete range of integrated enterprise performance management capabilities that lets you report with confidence, measure past and current performance, and forecast future activities. Infor EPM can be tightly integrated into all of an organization's enterprise data sources via the Infor OS data fabric; and can leverage additional advanced industry analytics capabilities with Infor Birst®.

In addition to the use cases discussed, Infor EPM also offers the following capabilities:



## Financial planning, budgeting, and forecasting

Create budgets and plans, forecasts, and operational and strategic plans



## Workforce budgeting and planning

Build position/employee-based budgets and plan employee counts



## Sales planning

Form sales plans with analysis of existing trends and team collaboration



## Capital expenses planning

Manage capital with documentation packages, an overview of statuses, and approvals



## Financial consolidation

Manage complex ownership structures, multiple currencies, and intercompany transactions



## Financial reporting

Utilize formatted standard reporting and flexible self-service reporting



### Sales and operational planning

Fill the gap between operational planning and yearly/strategic planning



### Supply-demand planning

Use the power of AI and machine learning to plan supply and demand



### Projects forecasting

Produce various scenarios for project forecasts and analyze the execution



### Risk management

Conduct project, campaigns, or business-risk management with reaction plans, action workflows, and analysis of different versions and scenarios



### Strategy management

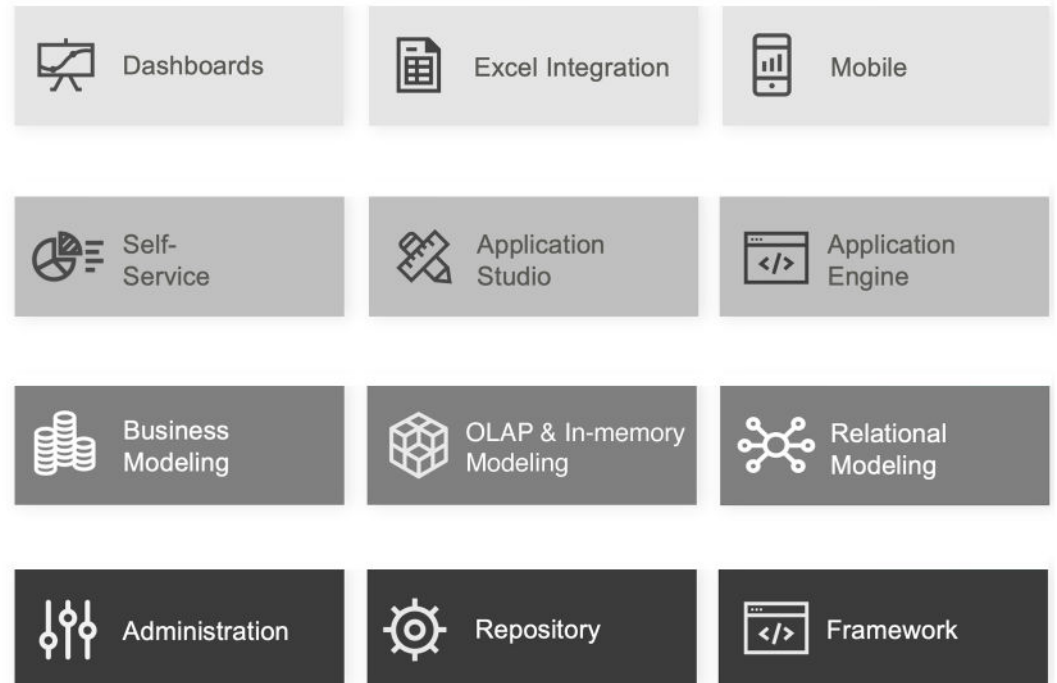
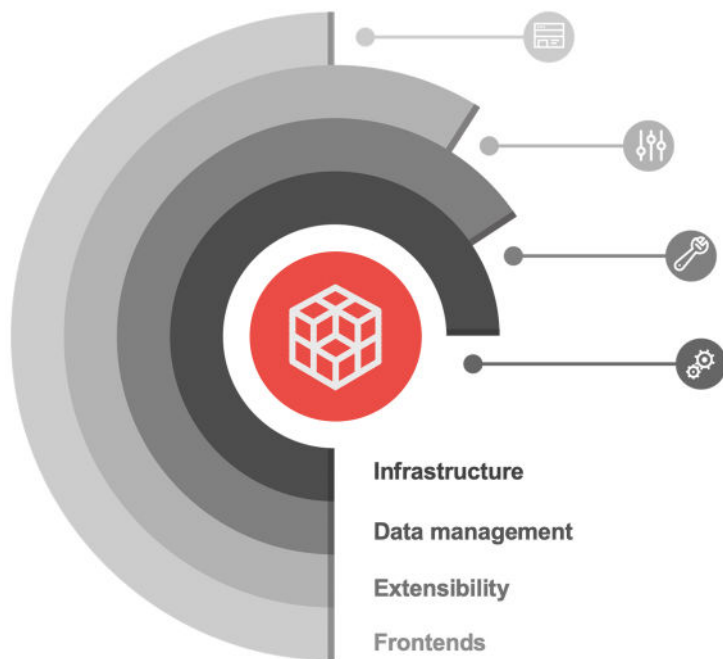
Evolve your company strategy by connecting strategy with activities, measures, and metrics



# Build on a modern technology architecture

Infor EPM benefits from more than 30 years of development and innovation. The platform has recently been completely reengineered to use a modern services-based architecture that meets the needs of today's modern cloud applications. This modernization also benefits those organizations that choose to run Infor EPM on-premises.

With browser-based dashboards and mobile devices, users can access reports and perform planning wherever they are. Native integration with Excel allows you to use Excel's latest features, such as dynamic array—where users can import Infor EPM data to their spreadsheets and use Excel to change the model and create powerful applications in an Excel-like designer. Infor EPM's in-memory analytical and planning model ensures that the model is immediately recalculated as soon as changes are made.



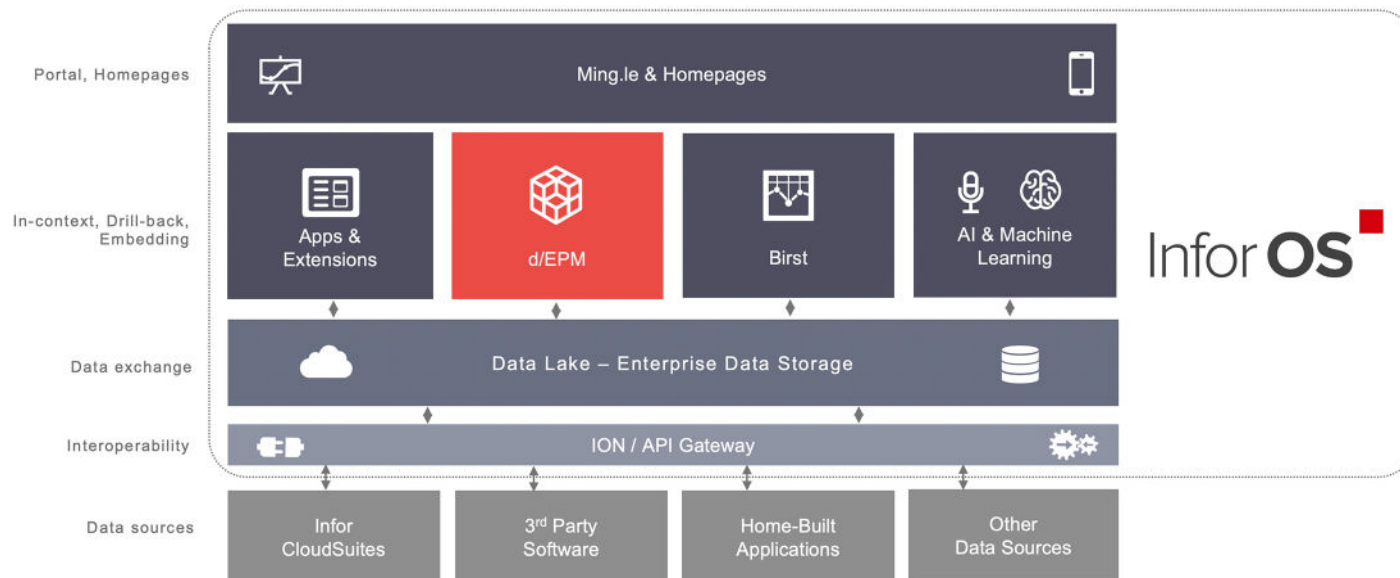
# Implement a foundation for innovation

Infor OS is a cloud operating platform that seamlessly connects services to provide a robust technology framework that serves as the foundation of innovation for the entire business ecosystem—and is provided to all cloud and on-premises customers of Infor EPM. Using Infor OS means you can implement faster and benefit from all the technology stack innovations.

Infor OS integration provides a seamless user experience across all Infor applications and ERP solutions—including the ability to create personalized Homepages.

Infor ION® and the Infor ION API gateways serve as a data hub for Infor EPM. They are an essential part of Infor's cloud strategy—making data easy to integrate with on-premises, hybrid, and cloud data sources with Infor EPM.

For multi-tenant, cloud Infor EPM customers, the Infor OS data fabric provides a single source of trusted data for the enterprise through data lake integration with Infor and third-party data sources, as well as utilizing the Infor Coleman® Digital Assistant for AI-powered interactions.



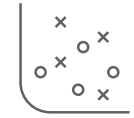
# Drive informed decisions with better insight

Gain unprecedented insight into your business with an integrated suite of applications for planning, consolidation, and analysis—combined with compliance tools—all connected to your underlying systems.



## Decisions in context

Make decisions in the context of business plans collaboratively across teams, rather than manually referencing reports in silos



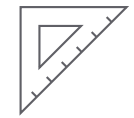
## Predictive analytics

Use predictive analytics and powerful forecasting capabilities to drive strategic, tactical, and operational decisions



## Insights on the go

Give users insight into the business, wherever they are—whether they're visiting customers or working on the manufacturing floor



## Extensible prepackaged content

Implement planning tools with prepackaged, industry-specific content that can be extended to meet your unique business requirements



## Better investment decisions

Drive better investment decisions across the business by better understanding the impact of plans before developing budgets



## Proactive monitoring

Pair with Infor GRC to automatically monitor systems for security breaches, segregation of duties violations, or fraud

# Improve business performance

Yesterday's strategies and practices won't always provide a clear path to solving today's disruptive and complex challenges. If your organization is like most, you want to improve productivity. Infor Enterprise Performance Management (EPM) is innovative enterprise performance management software that can help you. Infor EPM delivers greater insight, so that you can make more informed financial decisions across your enterprise. When combined with Infor Birst for advanced analytics and the Infor OS data fabric for governed and trusted data management and API integration, Infor EPM provides a genuinely unique business management platform.

Infor EPM provides your organization with the agile business and financial performance management capabilities you need to thrive in today's challenging market conditions

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#### About Infor

Infor is a global leader in business cloud software specialized by industry. Over 65,000 organizations in more than 175 countries rely on Infor's 17,000 employees to help achieve their business goals. Visit [www.infor.com](https://www.infor.com).

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